# SECURITIES AND EXCHANGE COMMISSION WASHINGTON, D.C. 20549 

FORM 8-K

CURRENT REPORT

PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

Date of Report (Date of earliest event reported): April 22, 2004

## WESTERN DIGITAL CORPORATION

(Exact name of registrant as specified in its charter)

## Delaware

(State or Other
Jurisdiction of Incorporation)

> 1-08703
(Commission
File Number)

20511 Lake Forest Drive, Lake Forest, California
(Address of Principal Executive Offices)

33-0956711
(I.R.S. Employer

Identification No.)

92630
(Zip Code)
(Registrant's telephone number, including area code): (949) 672-7000
Not Applicable
(Former Name or Former Address, if Changed Since Last Report)

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## Item 12. Results of Operations and Financial Condition

On April 22, 2004, Western Digital Corporation (the "Company") announced financial results for the fiscal quarter ended March 26, 2004. A copy of the press release making this announcement is attached hereto as Exhibit 99.1 and is incorporated herein by reference. A copy of the Company's Investor Information Summary for the fiscal quarter ended March 26, 2004 is attached hereto as Exhibit 99.2 and incorporated herein by reference.

## SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

## WESTERN DIGITAL CORPORATION

By: /s/ Raymond M. Bukaty
Raymond M. Bukaty
Senior Vice President, General
Counsel and Secretary

Dated: April 22, 2004

Description
Press Release issued by Western Digital Corporation on April 22, 2004 announcing financial results for the third fiscal quarter ended March 26, 2004.
99.2 Third Quarter Fiscal Year 2004 Western Digital Corporation Investor Information Summary.

## EXHIBIT 99.1

Company contacts:
Bob Blair
Investor Relations
949.672.7834
robert.blair@wdc.com
Steve Shattuck
Public Relations
949.672.7817
steve.shattuck@wdc.com

## FOR IMMEDIATE RELEASE

# WESTERN DIGITAL ANNOUNCES THIRD QUARTER REVENUE OF \$749 MILLION AND NET INCOME OF \$. 22 PER SHARE 

## Results Continue to Reflect Strong Execution and Focus in the Drive Business And Solid Performance of Head Operation

LAKE FOREST, Calif. - Apr. 22, 2004 - Western Digital Corp. (NYSE: WDC) today reported revenue of $\$ 749$ million on shipments of approximately 11.8 million units, and net income of $\$ 47.9$ million, or $\$ .22$ per share, for its third fiscal quarter ended March 26, 2004.

A year ago in the March 2003 quarter, Western Digital produced revenue of $\$ 706$ million, shipped approximately 10.3 million units and earned $\$ 54.5$ million, or $\$ .26$ per share. On a year-over-year basis, revenue grew six percent and units increased 15 percent.

With an industry-wide focus on desktop hard drive inventory levels in the distribution channel at the end of the December quarter, Western Digital lowered the total number of units in channel inventory and ended the March quarter with about five weeks.
"We are very pleased with our solid financial performance in the March quarter," said Matt Massengill, chairman and chief executive officer of Western Digital. "We continued to execute well in our core desktop business, we demonstrated sound market discipline in managing distribution channel inventories, and we continued to make meaningful progress toward our strategic goal of growing our business in adjacent storage markets such as personal entertainment, enterprise computing, and mobile computing.

Western Digital Announces Third Quarter Revenue of \$749 Million and Net Income of \$. 22 Per Share
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"In addition, our gross margin performance in the March quarter of 16.4 percent, albeit reflecting the pressure of current competitive industry conditions, continues to demonstrate the benefits of our operational efficiencies and the integrated head operation. This head operation continues to meet or exceed all of our operating objectives."

For the nine months ended March 26, 2004, Western Digital reported revenue of $\$ 2.3$ billion, net income of $\$ 121.7$ million and diluted earnings per share of $\$ .56$, compared to $\$ 2.04$ billion, $\$ 151.1$ million and $\$ .74$, respectively, for the nine-month period ended March 28, 2003.

The current nine-month period results include $\$ 45$ million of start-up expenses and other one-time charges incurred in the quarter ended Sept. 26, 2003, related to the Read-Rite asset acquisition.

The investment community conference call to discuss these results and the company's outlook will be broadcast live over the Internet today at 2 p.m. PDT/5 p.m. EDT. The call will be accessible live and on an archived basis on the company's Web site at the following link: http://www.westerndigital.com/invest - -click on Conference Calls. A telephone replay will also be available at 800.568.0480; 402.998.1093.

## About Western Digital

Western Digital, one of the storage industry's pioneers and long-time leaders, provides products and services for people and organizations that collect, manage and use digital information. The company produces reliable, high-performance hard drives that keep users' data close-at-hand and secure from loss.

Western Digital was founded in 1970. The company's storage products are marketed to leading systems manufacturers and selected resellers under the Western Digital brand name. Visit the Investor section of the company's Web site (www.westerndigital.com) to access a variety of financial and investor information.

This release contains forward-looking statements, including statements relating to the performance of our head operations. The forward-looking statements are based on current management expectations, and actual results may differ materially as a result of several factors, including: difficulties faced in operating complex manufacturing processes; availability and cost of specialized product components; pricing trends; actions by competitors; supply and demand conditions in the hard drive industry; changes in product and customer mix; uncertainties related to the development and introduction of products based on new technologies; successful entry into new markets by the company; and other factors discussed in our recent SEC filings, including but not limited to our Form 10Q for the second quarter of fiscal 2004. We undertake no obligation to update our forward-looking statements to reflect new information or events or for any other reason.

## WESTERN DIGITAL CORPORATION

## CONDENSED CONSOLIDATED STATEMENTS OF INCOME

## (in millions, except per share amounts) (unaudited)

|  | Three Months Ended |  |  |  |  |  | Nine Months Ended |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \hline \text { Mar. 26, } \\ 2004 \end{gathered}$ |  | $\begin{gathered} \hline \text { Dec. 26, } \\ 2003 \end{gathered}$ |  | $\begin{gathered} \hline \text { Mar. 28, } \\ 2003 \end{gathered}$ |  | $\begin{gathered} \hline \text { Mar. 26, } \\ 2004 \end{gathered}$ |  | $\begin{gathered} \hline \text { Mar. 28, } \\ \text { 2003** } \end{gathered}$ |  |
| Revenue, net | \$ | 748.9 | \$ | 834.8 | \$ | 705.8 | \$ | 2,297.9 | \$ | 2,038.2 |
| Cost of revenue |  | 626.3 |  | 693.0 |  | 583.8 |  | 1,937.2 |  | 1,688.5 |
| Gross margin |  | 122.6 |  | 141.8 |  | 122.0 |  | 360.7 |  | 349.7 |
| Operating expenses: |  |  |  |  |  |  |  |  |  |  |
| Research and development |  | 46.5 |  | 44.0 |  | 34.7 |  | 154.2 |  | 101.0 |
| Selling, general and administrative |  | 27.2 |  | 26.5 |  | 30.2 |  | 81.4 |  | 90.3 |
| Total operating expenses |  | 73.7 |  | 70.5 |  | 64.9 |  | 235.6 |  | 191.3 |
| Operating income |  | 48.9 |  | 71.3 |  | 57.1 |  | 125.1 |  | 158.4 |
| Net interest and other income (expense) |  | 0.1 |  | -- |  | (0.3) |  | 0.3 |  | (1.0) |
| Income before income taxes |  | 49.0 |  | 71.3 |  | 56.8 |  | 125.4 |  | 157.4 |
| Income tax expense |  | 1.1 |  | 2.5 |  | 2.3 |  | 3.7 |  | 6.3 |
| Net income | \$ | 47.9 | \$ | 68.8 | \$ | 54.5 | \$ | 121.7 | \$ | 151.1 |

Net income per common share:

Basic
Diluted

| \$ | . 23 | \$ | . 33 | \$ | . 28 | \$ | . 59 | \$ | . 78 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| \$ | . 22 | \$ | . 32 | \$ | . 26 | \$ | . 56 | \$ | . 74 |

Common shares used in computing per share amounts:

Basic
Diluted

| $\underline{206.7}$ |
| :--- |

[^0]
## WESTERN DIGITAL CORPORATION

## CONDENSED CONSOLIDATED BALANCE SHEETS

(in millions)
(unaudited)

|  | $\begin{gathered} \text { Mar. 26, } \\ 2004 \end{gathered}$ |  | $\begin{aligned} & \text { Jun. 27, } \\ & 2003^{*} \end{aligned}$ |  |
| :---: | :---: | :---: | :---: | :---: |
|  | ASSETS |  |  |  |
| Current assets: |  |  |  |  |
| Cash and cash equivalents | \$ | 359.9 | \$ | 393.2 |
| Accounts receivable, net |  | 308.3 |  | 243.9 |
| Inventories |  | 149.1 |  | 97.8 |
| Other |  | 19.0 |  | 9.2 |
| Total current assets |  | 836.3 |  | 744.1 |
| Property and equipment, net |  | 239.4 |  | 122.1 |
| Other assets, net |  | 31.4 |  | -- |
| Total assets | \$ | 1,107.1 | \$ | 866.2 |

## LIABILITIES AND SHAREHOLDERS' EQUITY

| Current liabilities: |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| Accounts payable | \$ | 420.5 | \$ | 364.6 |
| Accrued expenses |  | 139.0 |  | 141.1 |
| Current portion of long-term debt |  | 6.3 |  | -- |
| Total current liabilities |  | 565.8 |  | 505.7 |
| Other liabilities |  | 26.6 |  | 33.1 |
| Long-term debt |  | 43.8 |  | -- |
| Shareholders' equity: |  |  |  |  |
| Common stock |  | 2.1 |  | 2.0 |
| Additional paid-in capital |  | 681.3 |  | 659.6 |
| Accumulated deficit |  | (212.5) |  | (334.2) |
| Total shareholders' equity |  | 470.9 |  | 327.4 |
| Total liabilities and shareholders' equity | \$ | 1,107.1 | \$ | 866.2 |

[^1]WESTERN DIGITAL CORPORATION INVESTOR INFORMATION SUMMARY Q3 FY2004 (AII \$ amounts in millions)

|  | Q3 FY03 | Q4 FY03 | Q1 FY04 | Q2 FY04 | Q3 FY04 |
| :--- | ---: | ---: | ---: | ---: | ---: |
| REVENUE: | $\$ 706$ | $\$ 680$ | $\$ 714$ | $\$ 835$ | $\$ 749$ |
| REVENUE BY CHANNEL: |  |  |  |  |  |
| OEM | $53 \%$ | $52 \%$ | $53 \%$ | $51 \%$ | $49 \%$ |
| DISTRIBUTORS | $39 \%$ | $41 \%$ | $40 \%$ | $43 \%$ | $43 \%$ |
| RETAIL | $8 \%$ | $7 \%$ | $7 \%$ | $6 \%$ | $8 \%$ |
| REVENUE BY GEOGRAPHY: |  |  |  |  | $42 \%$ |
| AMERICAS | $48 \%$ | $46 \%$ | $38 \%$ | $41 \%$ | $42 \%$ |
| EUROPE | $31 \%$ | $26 \%$ | $30 \%$ | $31 \%$ | $30 \%$ |
| ASIA | $21 \%$ | $28 \%$ | $32 \%$ | $28 \%$ | $28 \%$ |
| REVENUE CONCENTRATION: |  |  |  |  |  |
| 10 LARGEST CUSTOMERS | $55 \%$ | $57 \%$ | $53 \%$ | $56 \%$ | $51 \%$ |
| HARD DRIVE UNITS (in millions): | 10.3 | 10.5 | 11.3 | 12.7 | 11.8 |
| WORLDWIDE HEADCOUNT: | 10,958 | 11,508 | 15,559 | 16,843 | 17,162 |
| ASSET MANAGEMENT: |  |  |  |  |  |
| DAYS SALES OUTSTANDING | 25 | 33 | 42 | 39 | 37 |
| INVENTORY DETAIL: |  |  |  |  |  |
| RAW MATERIALS | $\$ 13$ | $\$ 12$ | $\$ 10$ | $\$ 19$ | $\$ 9$ |
| WORK IN PROCESS | $\$ 17$ | $\$ 20$ | $\$ 51$ | $\$ 58$ | $\$ 67$ |
| FINISHED GOODS | $\$ 81$ | $\$ 66$ | $\$ 62$ | $\$ 79$ | $\$ 73$ |
| TOTAL INVENTORY, NET | $\$ 111$ | $\$ 98$ | $\$ 123$ | $\$ 156$ | $\$ 149$ |
| INVENTORY TURNS | 21 | 24 | 20 | 18 | 17 |


[^0]:    * Certain reclassifications have been made to the previously reported quarterly and fiscal year 2003 information to conform to the current period presentation.

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