## SECURITIES AND EXCHANGE COMMISSION

WASHINGTON, D.C. 20549

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FORM 10-Q

(Mark One)

/X/ Quarterly Report pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934 for the quarterly period ended December 30, 1995.

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// Transition Report pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934 for the transition period from to

Commission file number 1-8703

#### WESTERN DIGITAL CORPORATION

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(Exact name of Registrant as specified in its charter)

DELAWARE 95-2647125

(State or other jurisdiction of incorporation or organization) (I.R.S. Employer incorporation or organization) Identification No.)

8105 Irvine Center Drive

Irvine, California 92718

(Address of principal executive offices) (Zip Code)

REGISTRANT'S TELEPHONE NUMBER INCLUDING AREA CODE (714) 932-5000

N/A

Former name, former address and former fiscal year if changed since last report.

Indicate by check mark whether the Registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the Registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes  $\,$  No

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Number of shares outstanding of Common Stock, as of February 1, 1996 is 45,122,582.

## WESTERN DIGITAL CORPORATION SEC FORM 10-Q INDEX

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## ITEM 1. Financial Statements

## WESTERN DIGITAL CORPORATION

## CONSOLIDATED STATEMENTS OF INCOME

(IN THOUSANDS, EXCEPT PER SHARE AMOUNTS)

	THREE-MONTH PERIOD ENDED		
	DEC. 30, 1995	DEC. 31, 1994	
Revenues, net	\$757,992	\$551,944	
Cost of revenues	654,613	442,904	
Research and development	38,665	30,889	
Selling, general and administrative	43,539	30,821	
Total costs and expenses	736,817	504,614	
Operating income	21,175	47,330	
Net interest and other income	3,155	2,733	
Gain on sale of Multimedia business (Note 5)	17,275	-,	
, ,			
Income before income taxes	41,605	50,063	
Provision for income taxes	5,212	7,509	
Net income	\$ 36,393 ======	\$ 42,554 ======	
Earnings per common and common equivalent share (Note 2):			
Primary	\$ .75	\$ .89	
	======	=======	
Fully diluted	\$ .75	\$ .85	
	======	======	
Common and common equivalent shares used in computing per share amounts:			
Primary	48,438	47,683	
·	=======	=======	
Fully diluted	48,688	51,562	
	======	=======	

## CONSOLIDATED STATEMENTS OF INCOME

(IN THOUSANDS, EXCEPT PER SHARE AMOUNTS)

	SIX-MONTH PERIOD ENDED		
	1995	DEC. 31, 1994	
Revenues, net	\$1,316,141	\$1,016,534	
Cost of revenues	79,388 77,443	809,727 59,587 61,988	
Total costs and expenses	1,288,801		
Operating income	27,340 6,787	85,232	
Income before income taxes  Provision for income taxes  Net income	51.402	90.908	
Net income	\$ 44,720 =======	\$ 77,272 =======	
Earnings per common and common equivalent share (Note 2):			
Primary	\$ .89 ======		
Fully diluted	\$ .89 ======		
Common and common equivalent shares used in computing per share amounts:			
Primary	50,039 =====	47,473 =======	
Fully diluted		51,353 ======	

## CONSOLIDATED BALANCE SHEETS

# (IN THOUSANDS, EXCEPT PER SHARE AMOUNTS)

	DEC. 30, 1995	
ASSETS		
Current assets:		
Cash and cash equivalentsShort-term investments	\$206,798 62,831	\$217,531 90,177
accounts of \$13,689 and \$9,309	356,937	303,841
Inventories (Note 3)	122,617	98,925
Prepaid expenses	14,932	19,663
Total current assets  Property and equipment, at cost, less accumulated		730,137
depreciation and amortization	41,376	88,576 40,127
Total assets	\$905,686 ======	\$858,840
LIABILITIES AND SHAREHOLDERS' EQUITY		
Current liabilities:		
Accounts payable	\$310,574	
Accrued compensation	15,625	
Accrued expenses	110,998	89,213
Total current liabilities		369,602
Deferred income taxes	16,732	
Shareholders' equity:		
Preferred stock, \$.10 par value; Authorized: 5,000 shares		
Outstanding: None		
Common stock, \$.10 par value;		
Authorized: 95,000 shares		
Outstanding: 50,666 shares at December 30 and 50,482 shares		
at July 1	5,066	5,048
Additional paid-in capital	356,637	355,624
Retained earnings	168,296	123,576
Treasury stock-common stock at cost;		
4,969 shares at December 30 and 805 shares at July 1 (Note 4)	(78.242)	(10,822)
Total shareholders' equity	451,757	473,426
Total liabilities and shareholders' equity	\$905,686	
	=======	=======

## CONSOLIDATED STATEMENTS OF CASH FLOWS

(IN THOUSANDS)

	SIX-MONTH PERIOD ENDED	
	DEC. 30, 1995	
CACH FLOWS FROM OPERATING ACTIVITIES.		
CASH FLOWS FROM OPERATING ACTIVITIES:  Net income	\$ 44,720	\$ 77,272
Depreciation and amortization	25,854 (17,275)	19,615 
Accounts receivable Inventories Prepaid expenses Accounts payable and accrued expenses Other assets Deferred income taxes	(30,721) 3,552 47,495 (1,275) 920	(38,210) (31,908) (12,891) 44,946 (4,765) 5,686
Net cash provided by operating activities	16,174	59,745
CASH FLOWS FROM INVESTING ACTIVITIES:  Decrease (increase) in short-term investments  Capital expenditures, net  Decrease (increase) in other assets  Proceeds from sale of Multimedia  business (Note 5)	27,346 (35,404) (4,375) 51,915	(71,571) (28,913) 2,000
Net cash provided by (used for) investing activities	39,482	(98,484)
CASH FLOWS FROM FINANCING ACTIVITIES:  Exercise of stock options  Proceeds from ESPP shares issued  Repurchase of common stock (Note 4)		1,527 2,656 
Net cash provided by (used for) financing activities	(66,389)	4,183
Net decrease in cash and cash equivalents	(10,733) 217,531	(34,556) 243,484
Cash and cash equivalents, end of period	\$206,798 ======	\$208,928 ======
SUPPLEMENTAL DISCLOSURES:		
Cash paid during the period for: Interest	\$ 1,682	\$ 2,718 4,115

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

- The accounting policies followed by the Company are set forth in Note 1
  of Notes to Consolidated Financial Statements included in the Company's
  Annual Report on Form 10-K for the year ended July 1, 1995.
- 2. Primary earnings per share amounts are based upon the weighted average number of shares and dilutive common stock equivalents for each period presented. For the three- and six-month periods ended December 31, 1994, fully diluted earnings per share additionally reflect dilutive shares assumed to be issued upon conversion of the Company's convertible subordinated debentures.
- 3. Inventories consist of the following:

	DEC. 30, 1995	JULY 1, 1995
(in thousands)		
Finished goods	\$ 28,104 48,984 45,529	\$31,811 35,763 31,351
	\$122,617 	\$98,925 

- 4. During the six-month period ended December 30, 1995, the Company repurchased 4,553,700 shares of its common stock in the open market at a cost of \$72.7 million. This amount was offset by 339,176 and 50,623 shares distributed in connection with the Employee Stock Purchase Plan ("ESPP") and common stock option exercises, respectively.
- 5. In October 1995, the Company sold its Multimedia business to Philips Semiconductors, Inc. ("Philips") for approximately \$51.9 million under an asset purchase agreement. Through this transaction, Philips acquired specific assets and intellectual properties and assumed certain liabilities directly related to the Multimedia business.
- 6. In the opinion of management, all adjustments necessary to fairly state the results of operations for the three- and six-month periods ended December 30, 1995 and December 31, 1994 have been made. All such adjustments are of a normal recurring nature. Certain information and footnote disclosures normally included in the financial statements prepared in accordance with generally accepted accounting principles have been condensed or omitted pursuant to the rules and regulations of the Securities and Exchange Commission. These consolidated financial statements should be read in conjunction with the consolidated financial statements and the notes thereto included in the Company's Annual Report on Form 10-K for the year ended July 1, 1995.
- 7. Certain prior quarter amounts have been reclassified to conform to the current quarter presentation.

#### MANAGEMENT'S DISCUSSION AND ANALYSIS OF

#### FINANCIAL CONDITION AND RESULTS OF OPERATIONS

#### RESULTS OF OPERATIONS

Sales of hard drive products were \$742.1 million in the second quarter of 1996, compared with \$522.9 million in the immediately preceding quarter and \$499.8 million in the second quarter of 1995. The growth in hard drive product revenues was the result of an increase in hard drive unit shipments of 43% and 54% in the current quarter as compared to the quarters ended September 30, 1995 and December 31, 1994, respectively. These increases were partially offset by a decline in average selling prices, although pricing pressures eased moderately in the current quarter. Sales of hard drive products were \$1.3 billion in the six months ended December 30, 1995, an increase of \$351.4 million or 38% from the same period of the prior year. The increase in hard drive product revenues was due to a 43% increase in hard drive units shipped, partially offset by lower average selling prices.

Sales of input/output products for the current quarter were \$15.9 million, down \$36.2 million or 69% from the second quarter of 1995 and \$19.3 million or 55% from the immediately preceding quarter. Sales for the six-month period ended December 30, 1995 decreased \$51.8 million or 50% from the corresponding period of the prior year. The decreases in revenues were primarily related to the sale of the Multimedia business during the second quarter of 1996.

Gross profit margins were as follows:

	Three-Month Period Ended 12/30/95 9/30/95 12/31/94			Six-Month Period Ended 12/30/95 12/31/94		
	12/30/95	9/30/95	12/31/94	12/30/95	12/31/94	
Hard drive products Input/output products	13.1% 40.7%	13.0% 36.9%	17.4% 42.0%	13.0% 38.1%	18.1% 40.7%	
Overall	13.6%	14.5%	19.8%	14.0%	20.3%	

The decrease in hard drive product gross profit margin from the second quarter of 1995 and the six-month period ended December 31, 1994 was primarily due to two factors. First, higher-capacity products were introduced at lower average selling prices as a result of competitive pricing pressures. Second, the Company shipped a broader mix of hard drives during fiscal year 1996. This resulted in higher shipments of lower-capacity products at lower price points, which generally have smaller gross margins.

The gross profit margin percentage for input/output products declined from the second quarter of 1995 and the six-month period ended December 31, 1994 because of the relationship between fixed costs and the lower revenue base. The increase in gross profit margin from the first quarter of 1996 was primarily due to the change in mix of products sold as a result of the sale of the Multimedia business.

Research and development expense ("R&D") for the current quarter decreased \$2.1 million or 5% as compared to the first quarter of 1996. The decline was primarily due to lower expenditures for input/output products as a result of the sale of the Multimedia business. R&D expense for the three- and six-month periods ended December 30, 1995 increased \$7.8 million or 25% and \$19.8 million or 33%, respectively, over the same periods of the prior year. Higher expenditures to support the development of higher-capacity products was the primary factor contributing to the increase.

Selling, general and administrative ("SG&A") expense for the current quarter increased \$12.7 million, or 41% over the same period a year ago and \$9.6 million or 28% as compared to the first quarter of 1996. SG&A expense for the six-month period ended December 30, 1995 increased \$15.5 million or 25% over the first six months of fiscal year 1995. The increases were primarily the result of incremental expenses in support of the higher revenue levels and higher royalty expense.

9 ITEM 2.

#### MANAGEMENT'S DISCUSSION AND ANALYSIS OF

#### FINANCIAL CONDITION AND RESULTS OF OPERATIONS

Net interest and other income for the three- and six-month periods ended December 30, 1995 increased \$.4 million and \$1.1 million, respectively, over the corresponding periods of fiscal year 1995. The elimination of the Company's outstanding debt was responsible for the improvements in net interest and other income over the prior year.

#### FINANCIAL CONDITION

Cash and short-term investments totaled \$269.6 million at December 30, 1995 as compared with \$307.7 million at July 1, 1995. Net cash provided by operating activities was \$16.2 million for the six-month period ended December 30, 1995. Cash flow from earnings (net of the gain on sale of the Multimedia business), depreciation and an increase in current liabilities were partially offset by cash used to fund increases in accounts receivable and inventories. Other significant uses of cash during the first six months of 1996 were capital expenditures, which totaled \$35.4 million and were incurred primarily to support increased production of hard drives and related components, and the acquisition of 4.6 million shares of the Company's common stock in the open market for \$72.7 million. Offsetting these uses of cash was approximately \$51.9 million received in connection with the sale of the Multimedia business (see Note 5).

The ability of the Company to continue to effectively manage its working capital and operate profitably is dependent upon a number of factors including competitive conditions in the marketplace, general economic conditions, the efficiency of the Company's manufacturing operations and the timely development and introduction of new products which address market needs.

## 10 PART II. OTHER INFORMATION

ITEM 4. Submission of Matters to Vote of Security Holders

The annual meeting of shareholders was held on November 1, 1995. The shareholders approved the following proposals:

Number of Votes
----For Against\*

- To approve the amendment and restatement of the Company's Stock Option Plan for Non-Employee Directors.
- 41,146,228 2,246,067
- To ratify the selection of KPMG Peat Marwick LLP as independent accountants for the Company for the fiscal year ended June 29, 1996.
- 43, 197, 323 194, 923

- \* includes abstentions
- ITEM 6. Exhibits and Reports on Form 8-K.
  - (a) Exhibits:
    - 11 Computation of Per Share Earnings.
    - 27 Financial Data Schedule
  - (b) Reports on Form 8-K:

None

## 11 SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

/s/Scott Mercer

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D. Scott Mercer Executive Vice President, Chief Financial and Administrative Officer

Date: February 12, 1996

# EXHIBIT INDEX

EXHIBIT NUMBER	DESCRIPTION	SEQUENTIALLY NUMBERED PAGE
11	Computation of Per Share Earnings	
27	Financial Data Schedule	

# WESTERN DIGITAL CORPORATION COMPUTATION OF PER SHARE EARNINGS (IN THOUSANDS, EXCEPT PER SHARE DATA)

	THREE-MONTH PERIOD ENDED			SIX-MONTH PERIOD ENDED	
		DEC. 31,		DEC. 31	
PRIMARY					
Net income	\$ 36,393 ======	\$ 42,554 ======	\$ 44,720 ======		
Weighted average number of common shares outstanding during the period	46,941	45,437	48,257	45,289	
Incremental common shares attributable to exercise of outstanding options and warrants	1,497	2,246	1,782	2,184	
Total shares	48,438 ======	•	50,039 =====	•	
Net income per share	\$ .75 ======	\$ .89 ======	•	\$ 1.63 ======	
FULLY DILUTED					
Net income	\$ 36,393	\$ 42,554	\$ 44,720	\$77,272	
Add back: interest expense, net of income tax effect, applicable to convertible subordinated debentures		1,111		2,223	
	\$ 36,393 ======		\$ 44,720	\$79,495	
Weighted average number of common shares outstanding during the period	46,941			45,289	
Incremental common shares attributable to exercise of outstanding options and warrants	1,747	2,247	1,909	2,186	
Incremental common shares attributable to conversion of convertible subordinated debentures		3,878		3,878	
Total shares	48,688	51,562 ======	50,166 =====	51,353 ======	
Net income per share	\$ .75 ======	\$ .85 ======	\$ .89 ======	\$ 1.55 ======	

THIS SCHEDULE CONTAINS SUMMARY FINANCIAL INFORMATION EXTRACTED FROM THE CONSOLIDATED STATEMENTS OF INCOME AND BALANCE SHEETS OF WESTERN DIGITAL CORPORATION AND IS QUALIFIED IN ITS ENTIRETY BY REFERENCE TO SUCH QUARTERLY REPORT ON FORM 10-Q FOR THE QUARTERLY PERIOD ENDED DECEMBER 30, 1995.

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6-M0S
       JUN-29-1996
          JUL-02-1995
            DEC-30-1995
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                 62,831
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                 13,689
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                    .89
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