Forward-looking Statements

Safe Harbor | Disclaimers

This presentation contains forward-looking statements within the meaning of federal securities laws, including statements regarding expectations for: our business outlook, financial condition and financial and operational performance; demand trends, market conditions and market opportunities; our capital expenditures and capital allocation priorities; and the availability and performance of our future products and technologies. These forward-looking statements are based on management's current expectations and are subject to risks and uncertainties that could cause actual results to differ materially from those expressed or implied in the forward-looking statements.

Important risks and uncertainties include future responses to and effects of the COVID-19 pandemic; volatility in global economic conditions; impact of business and market conditions; impact of competitive products and pricing; our development and introduction of products based on new technologies and expansion into new data storage markets; risks associated with cost saving initiatives, restructurings, acquisitions, divestitures, mergers, joint ventures and our strategic relationships; difficulties or delays in manufacturing or other supply chain disruptions; hiring and retention of key employees; our substantial level of debt and other financial obligations; changes to our relationships with key customers; disruptions in operations from cyberattacks or other system security risks; actions by competitors; risks associated with compliance with changing legal and regulatory requirements and the outcome of legal proceedings; and other risks and uncertainties listed in our filings with the Securities and Exchange Commission (the "SEC") and available on the SEC's website at www.sec.gov, including our Form 10-K filed with the SEC on August 27, 2021, to which your attention is directed. You should not place undue reliance on these forward-looking statements, which speak only as of the date hereof, and we undertake no obligation to update or revise these forward-looking statements to reflect new information or events, except as required by law.

This presentation includes references to non-GAAP financial measures. Reconciliations of the differences between the non-GAAP measures provided in this presentation to the comparable GAAP financial measures are included in the appendices and in the Investor Relations section of our website. We have not fully reconciled our non-GAAP financial measure projections to the most directly comparable GAAP measures because material items that impact these measures are not in our control and/or cannot be reasonably predicted. Accordingly, a full reconciliation of the non-GAAP financial measure projections to the corresponding GAAP measures is not available without unreasonable effort.

W. Western Digital.

Investor Day

May 10, 2022 \\ San Francisco, CA

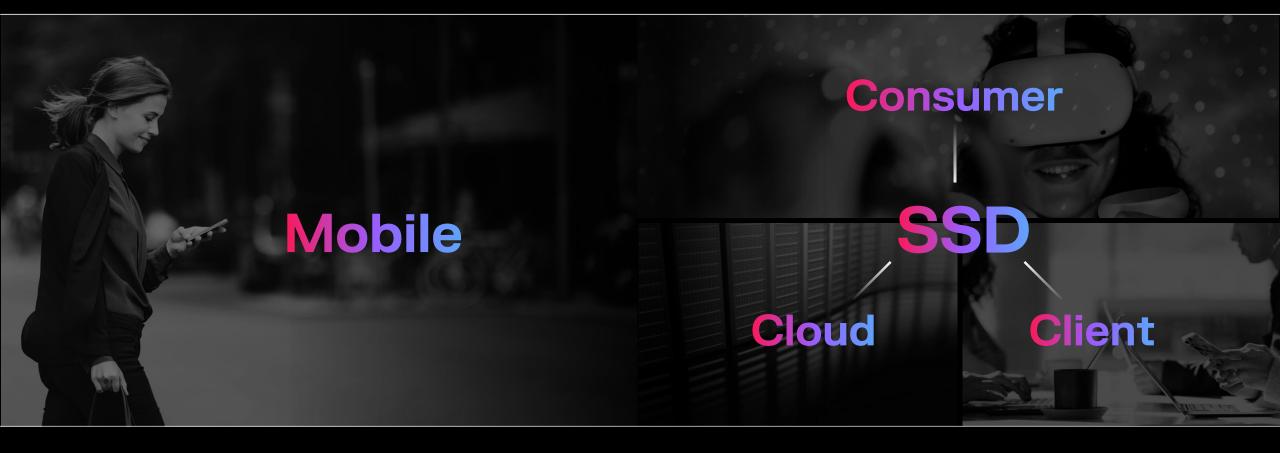




Flash Strategy & Portfolio

Robert Soderbery

Executive Vice President and General Manager
Western Digital Flash Business



Flash Is Transitioning from a Mobile Market to an SSD Market



NAND
IP Leadership,
Design &
Manufacturing
Scale



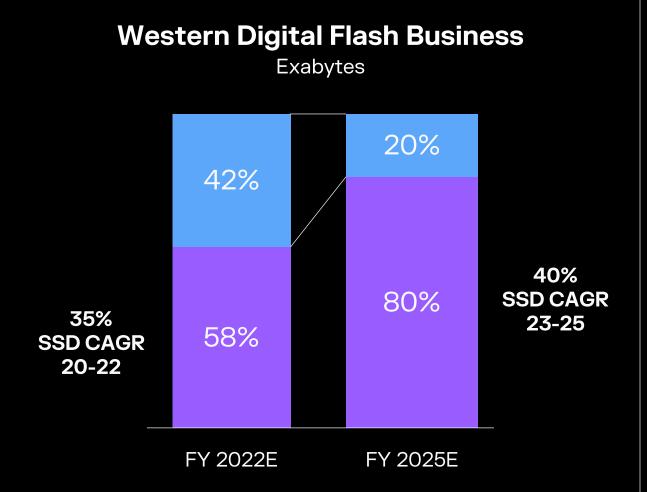
Platforms & Systems Capability



GTM Strength:
Traditional OEMs,
Channels
& Hyperscale
Partnerships

Western Digital is Uniquely Positioned in this Transition

WD Flash Transitions to Be SSD Centric



Key Drivers

- Preferred partner of the largest hyperscalers + compelling eSSD roadmap
- Aggressive transition of consumer portable storage to SSD with premium market position
- Continued leadership in client SSD with differentiated technology for compute and gaming.

Flash – Industry Leading Roadmap w/Best Capital Efficiency



Leverage High Performance

Charge Trap Cell

18-40%

Less Capital Required



Die Per Wafer & Bit Growth



10% Greater Lateral Density



40% Reduction in Die Size

BICS NAND Roadmap



BiCS 5

Capital Efficient & Fast Scaling



BiCS 6

Density & Performant QLC



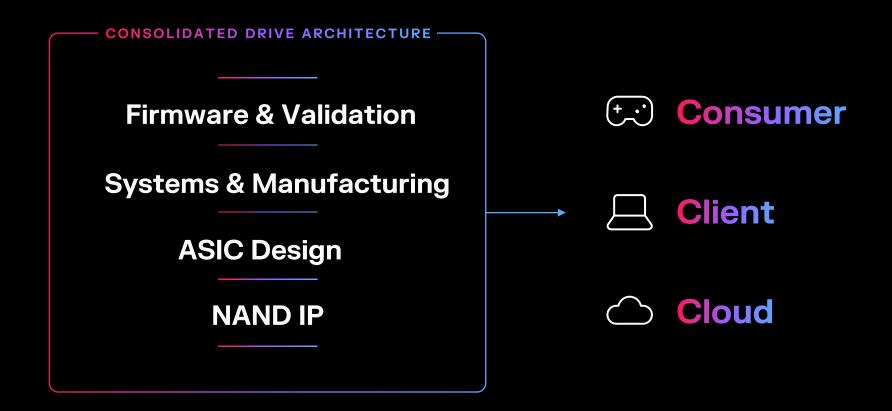
BiCS+

Sneak Preview

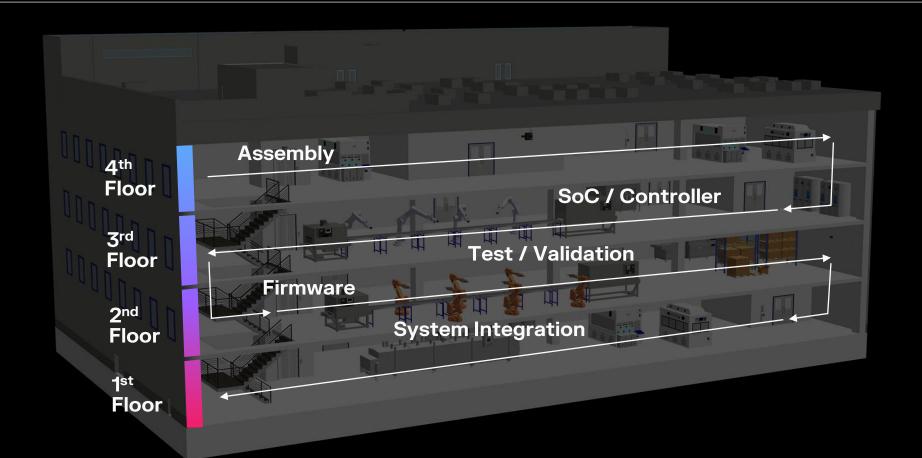
2021 2022 2023 2024

Consolidated Architecture Drives Improved Execution Across Portfolio & Operational Efficiency

Reallocated
30% of Product
Development
OpEx to Optimize
Portfolio



Not Just a Technology Platform... A Manufacturing Platform



Wafer In – SSD Out

Our Manufacturing Centers of Excellence

Market Segment Leadership



Consumer

37%

Share

Maintaining #1 Position in Key Markets Across Product Categories and Geographies



Client

20%

Share

Doubled Market Share % Over Last 3 Years



Cloud

8%

Share

Well Positioned for Scale in 3 Largest Hyperscale Consumers of Flash



What's Next
Western
Digital

Cloud

eSSD is Evolving in the Cloud



Growth-Transformation to the Cloud



Disaggregation of Compute and Storage



Performance for Massive Data Generation



Flexible Data Placement



Improving Storage TCO



Evolving Workloads

Evolution of Cloud eSSD

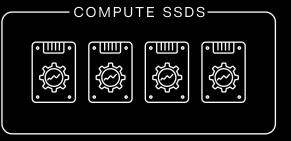
Increasing Specialization

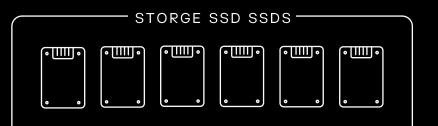
Typical Use Cases

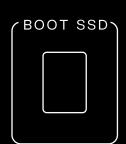
Cache & Direct Access Storage Database Management General Enterprise, SaaS & Web Machine Learning Training

Boot and Journaling

Solution



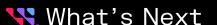




Trends

Interface Transitions Capacity Growth Enabled By Virtualization And Multi-tenancy

Endurance



Long Term Hyperscaler Alignment

Increased Portfolio Generation Over Generation



BiCS 4

TLC Storage

Boot





BiCS 6

Compute

QLC Storage

TLC Storage

Boot

16% Share Goal

Ultrastar*

Introducing Ultrastar DC SN650 NVMeTM SSD

High-Capacity Storage Optimized SSD



Large Capacities



Improved TCO



Scalable Performance





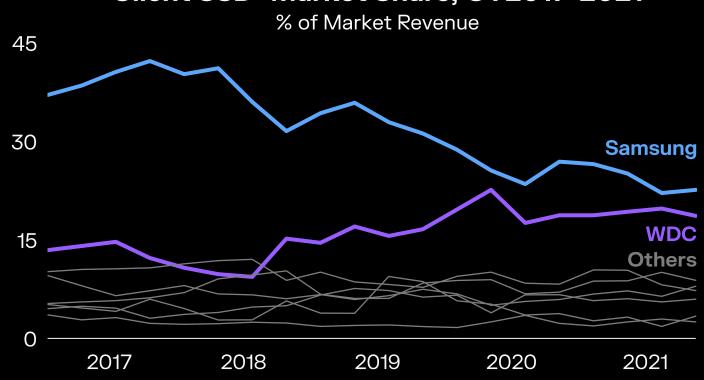
What's Next
Western
Digital

Client

Success in Client

Western Digital Market Share Gain Due To Strength with OEMs and Superior Technology

Client SSD-Market Share, CY2017-2021



Technology leadership with **DRAM-less architectures.**

Strong partnerships with PC OEMs, global commercial and retail channel

- Faster Qualification
- Breadth of portfolio
- Best-in-class products



90% Employers

ARE PLANNING
TO ADOPT A

Hybrid Working Model

FOR THEIR KNOWLEDGE WORKERS



77% Employers

NOTE THAT

PCs Are a Critical Factor

IN THEIR ENGAGEMENT AND DAILY WORK



50% Employers

AGREE THAT THEIR

PC Devices
Are Out of Date
or Insufficient

Evolving Workforce Needs

PC is the Backbone of Hybrid Workflow

Introducing SN740

Elevating Hybrid Work

SEQUENTIAL READ

SN740 5150MB/s

SN730 3400MB/s

More Responsive Performance At a Fraction of Power Up To

1.5x

Faster Drive Performance*

Up To

45%

More Time Between Charges

VS. PREDECESSOR SN730*

Advanced Hardware

Security

TCG OPAL 2.1

Starting From

30mm

Small Yet Powerful

High Volume BiCS 5 Platform - Qualified and Shipping

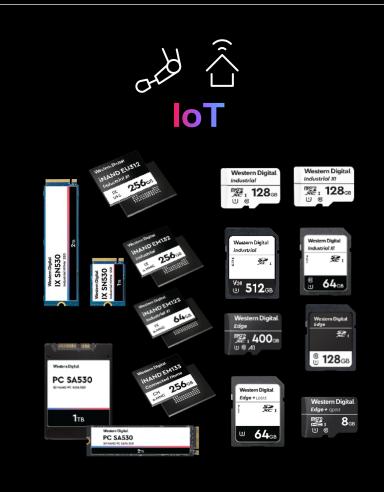
Focusing on Premium Opportunities Embedded | Removable | SSD

E.MMC, UFS

SD, MICROSD, USB











Consumer

Content Creation Is Demanding More Storage



15 MINUTES

Time It Takes 12K Camera to Fill 512GB CFast 2.0 Card¹



500+ HOURS

Video Uploaded to YouTube Every Minute²



210
MILLION

People in Cultural and Creative Industries³

The Number of Devices Continues to Grow

Western Digital

+:

\$66B

Gaming

FORECAST IN 2025

12% CAGR

FORECAST TO 2025



\$12.11B

Digital Cameras

FORECAST IN 2028

5.6% CAGR

FORECAST TO 2028

6.9B+

Total Installed Device Base

2022 FORECAST

2.4B

Total Shipments

2022 FORECAST



1.53B

Smartphones

FORECAST UNITS SHIPPED IN 2025

2.3% CAGR

FORECAST TO 2025



257M

Notebooks

UNITS SHIPPED IN 2021

3.9% CAGR

FORECAST TO 2025

The Strength of Our Consumer Brands



Share Your World.™



Create The Incredible.™



Drive Forward.™



Drive Your Game.™











Category Leadership



My Passport SSD & SanDisk Extreme SSD

Capacity + Speed



Read Speeds

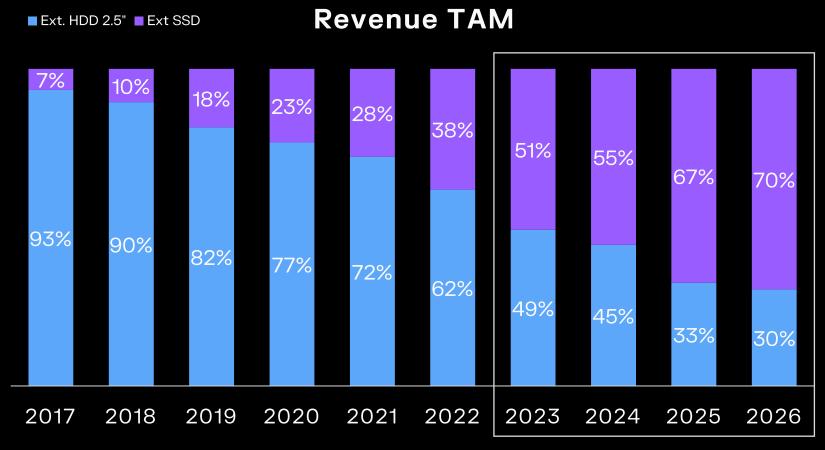


SanDisk Extreme PRO UHS-I SD & microSD

World's Fastest UHS-I

Read Speeds

Significant Consumer SSD Opportunity



- **Ext. SSD CAGR 45%+** FY22 FY25
- 100 EB MarketOpportunity in2.5" HDD Transition



Flash Business



World Class

Management Team, Technology Architecture and Business Operations



Rebuilt Portfolio Foundation

With Exposure to Key Segments and Fully Invested Roadmaps



Focus on Value Creation

Product mix, capital strategy, reduced through cycle volatility

Operational & Financial

Focus on Gross Margin Expansion 5-7% Through Cycle Gross Margin Improvement



NAND Cost Leadership

Capital Efficiency

Long Term 15% Annual Cost Reduction Target

Maximize Use Of Bits



Portfolio Mix

Investing for Leading Product Line Up

Mix Up In Segments

Mix Across Segments



Improved Through Cycle Model

Improved Predictability via LTA's

Improved Through GM's

Counter Cycle Investments



Operational Improvements

eSSD Platform
Consolidation and Scale

Inventory Management

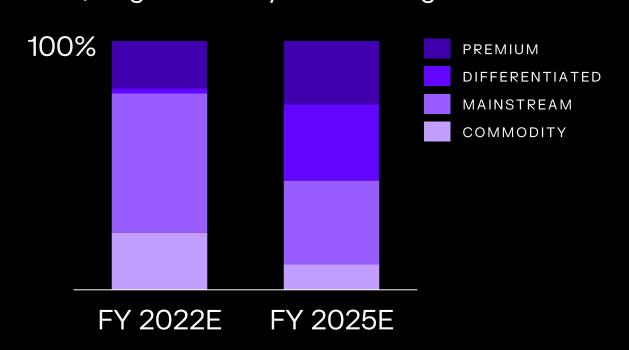
Design for Supply Chain Resiliency

Western Digital Portfolio Progress

Optionality to Mix Up in Margin, Driving Our Long-Term Margin Target

Western Digital Bits

%, Segmented by Gross Margin





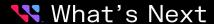
Mix Up

Optimizing portfolio focus within segments to maximize GM



Mix Between Segments

Leveraging the mobile to SSD market transition to improve segment mix



Flash Capital Strategy Capital Investment Goal: 14-16% Market Share



Market Context

Node to node capital variation

Vendor specific strategies

Increasing capital intensity per node



WD Capital Efficiency Advantage

JV's design centric strategy delivers better cell design

Economies of scale drive manufacturing efficiency

Diverse end market exposure enables 100% bit usage



WD Capital Strategy

Leverage our capital efficiency to drive cost and gross margin

Manage to a 14-16% market share target

Capital Investment and share float within range to optimize economics

3–5 Year Flash Financial Targets Driving Growth and Value

Metric	Performance	Target		
Revenue	5% FY 2019-2021 CAGR	10-12% CAGR		
Gross Margin	29% FY 2019-2021 Through Cycle	35-37% Through Cycle		



Western Digital

Create What's Next

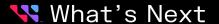
WESTERN DIGITAL, THE WESTERN DIGITAL DESIGN, THE WESTERN DIGITAL LOGO, SANDISK, THE SANDISK DESIGN, THE SANDISK LOGO, SANDISK PROFESSIONAL, THE SANDISK PROFESSIONAL LOGO, WD, THE WD LOGO, MY PASSPORT, OPENFLEX, OPTINAND, PRO-BLADE, RAPIDFLEX, ULTRASTAR AND WD_BLACK ARE REGISTERED TRADEMARKS OF TRADEMARKS OF TRADEMARKS OF WESTERN DIGITAL CORPORATION OR ITS AFFILIATES IN THE US AND/OR OTHER COUNTRIES. THE NVME AND NVME-OF WORD MARKS ARE TRADEMARKS OF NVM EXPRESS, INC. PCIE® IS A REGISTERED TRADEMARK AND/OR SERVICE MARK OF PCI-SIG IN THE UNITED STATES AND/OR OTHER COUNTRIES. ALL OTHER MARKS ARE THE PROPERTY OF THEIR RESPECTIVE OWNERS. PRODUCT SUBJECT TO CHANGE WITHOUT NOTICE. PICTURES SHOWN MAY VARY FROM ACTUAL PRODUCTS. NOT ALL PRODUCTS WILL BE AVAILABLE IN ALL REGIONS OF THE WORLD. 1GB = 1 BILLION BYTES AND 1TB = 1 TRILLION BYTES. ACTUAL USER CAPACITY MAY BE LESS DUE TO OPERATING ENVIRONMENT. 1 MB/S = 1 MILLION BYTES PER SECOND. READ AND WRITE SPEEDS ARE BASED ON INTERNAL TESTING; PERFORMANCE MAY VARY DEPENDING UPON HOST DEVICE. USAGE CONDITIONS. DRIVE CAPACITY. AND OTHER FACTORS.



Appendix

Supplemental Operating Segment Results

In millions, except percentages; unaudited	FY 2019	FY 2020	FY 2021	Total FY 2019 to FY 2021
Net Revenue				
Flash	\$ 7,823	\$ 7,769	\$ 8,706	\$ 24,298
HDD	<u>8,746</u>	8,967	<u>8,216</u>	25,929
Total Net Revenue	\$ 16,569	\$ 16,736	\$ 16,922	\$ 50,227
Gross Profit By Segment				
Flash	\$ 2,490	\$ 1,903	\$ 2,611	\$ 7,004
HDD	2,556	2,602	2,221	7,379
Unallocated corporate items:				
Stock-based compensation expense	(48)	(51)	(55)	(154)
Amortization of acquired intangible assets	(804)	(610)	(331)	(1,745)
Manufacturing underutilization charges	(264)	-	-	(264)
Power outage incident charges and related recovery	(145)	(68)	75	(138)
Other	(33)	5		(28)
Consolidated Gross Profit	\$3,752	\$ 3,781	\$ 4,521	\$ 12,054
Gross Margin				
Flash ⁽¹⁾	31.8%	24.5%	30.0%	28.8%
$HDD^{(2)}$	29.2%	29.0%	27.0%	28.5%



^{1.} Flash gross margin is calculated by dividing Flash gross profit by Flash revenue.

^{2.} HDD gross margin is calculated by dividing HDD gross profit by HDD revenue.